

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels
TATA AIG General Insurance Company Limited
IRDAI Registration No. 108, dated January 22, 2001



(₹ in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	For the Quarter Ended June 30, 2020		For the Quarter Ended June 30, 2019		For the Period Ended June 30, 2020		For the Period Ended June 30, 2019	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	248,689	37,854	298,569	40,455	248,689	37,854	298,569	40,455
2	Corporate Agents-Banks	379,698	17,570	230,948	13,892	379,698	17,570	230,948	13,892
3	Corporate Agents -Others	93,034	3,431	447,676	3,974	93,034	3,431	447,676	3,974
4	Brokers	658,364	86,323	1,151,239	91,569	658,364	86,323	1,151,239	91,569
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	138,224	25,141	261,348	56,944	138,224	25,141	261,348	56,944
7	Others*	110,708	9,577	114,298	8,672	110,708	9,577	114,298	8,672
	Total (A)	1,628,717	179,897	2,504,078	215,505	1,628,717	179,897	2,504,078	215,505
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	1,628,717	179,897	2,504,078	215,505	1,628,717	179,897	2,504,078	215,505

Note:

1. Premium means amount of premium received from business acquired by the source

*Others Includes MISIP, Web Aggregator, PoSP, Insurance marketing Firm (IMF)