

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels
TATA AIG General Insurance Company Limited
IRDAI Registration No. 108, dated January 22, 2001



(₹ in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	319,102	39,262	326,992	40,618	971,677	122,951	907,928	114,808
2	Corporate Agents-Banks	455,784	20,126	429,279	16,349	1,160,228	53,274	1,135,311	44,317
3	Corporate Agents -Others	359,922	6,188	530,301	5,831	1,274,379	15,203	2,286,179	31,013
4	Brokers	1,247,995	78,381	1,250,260	85,246	3,513,564	245,121	2,241,165	218,023
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	266,917	18,328	190,394	84,022	814,077	102,955	689,861	139,054
7	Others*	151,315	10,392	115,203	8,317	411,876	29,321	280,976	20,139
	Total (A)	2,801,035	172,677	2,842,429	240,383	8,145,801	568,825	7,541,420	567,354
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	2,801,035	172,677	2,842,429	240,383	8,145,801	568,825	7,541,420	567,354

Note:

1. Premium means amount of premium received from business acquired by the source

* Others Includes MISP, Web Aggregator, PoSP, Insurance marketing Firm (IMF)