

Commission Schedule

(₹ in '000s)

Particulars	FIRE	MARINE			MISCELLANEOUS													For the Period Ended June 30, 2019
		Marine Cargo	Marine Others	Marine Total	Motor-OD	Motor-TP	Motor Total	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Trade Credit	Aviation	Weather	Others	Total	Grand Total
Commission Paid - Direct	264,069	162,229	-	162,229	846,097	51,259	897,356	15,378	22,086	203,120	136,869	19,586	10,876	-	-	9,026	1,314,297	1,740,595
Add: Reinsurance accepted	20,113	1,999	-	1,999	-	-	-	-	637	-	11,997	664	-	-	-	-	13,298	35,410
Less: Reinsurance ceded	1,373,686	9,919	-	9,919	452,279	13,137	465,416	1,778	2,417	519,501	201,384	31,830	4,101	-	68,564	5,973	1,300,964	2,684,569
Net Commission	(1,089,504)	154,309	-	154,309	393,818	38,122	431,940	13,600	20,306	(316,381)	(52,518)	(11,580)	6,775	-	(68,564)	3,053	26,631	(908,564)
Break up of Gross Commission																		
Agents	26,734	40,353	-	40,353	327,364	24,433	351,797	7,501	6,717	41,377	4,036	4,311	1,125	-	-	1,329	418,193	485,280
Brokers	160,181	120,321	-	120,321	237,166	16,104	253,270	7,236	9,463	62,920	132,751	13,899	9,751	-	-	5,164	494,454	774,956
Corporate Agents	77,120	1,546	-	1,546	28,997	1,667	30,664	643	5,902	94,060	110	1,341	-	-	-	2,543	135,263	213,929
Others: Web Aggregators, IMF, MISIP etc	34	9	-	9	252,570	9,055	261,625	(2)	4	4,763	(28)	35	-	-	-	(10)	266,387	266,430
Total	264,069	162,229	-	162,229	846,097	51,259	897,356	15,378	22,086	203,120	136,869	19,586	10,876	-	-	9,026	1,314,297	1,740,595

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Commission Paid - Direct	208,383	161,874	-	161,874	793,473	27,221	820,694	11,384	54,342	175,282	126,387	21,868	13,677	42	-	5,320	1,228,996	1,599,253
Add: Reinsurance accepted	11,630	2,436	-	2,436	-	-	-	-	-	-	14,055	186	-	-	-	4	14,245	28,311
Less: Reinsurance ceded	335,673	10,439	-	10,439	377,086	9,437	386,523	800	2,622	523,882	77,646	30,758	646	77	1,370	8,951	1,033,275	1,379,387
Net Commission	(115,660)	153,871	-	153,871	416,387	17,784	434,171	10,584	51,720	(348,600)	62,796	(6,704)	13,031	(35)	(1,370)	(3,627)	209,966	248,177
Break up of Gross Commission																		
Agents	28,704	38,612	-	38,612	287,472	15,685	303,157	6,564	28,119	16,940	5,042	6,444	999	-	-	4,911	372,177	439,492
Brokers	73,622	1,368	-	1,368	130,862	2,976	133,838	779	19,264	84,471	(1)	927	680	-	-	1,039	240,998	315,988
Corporate Agents	102,212	122,386	-	122,386	323,711	6,974	330,685	12,406	36,454	42,297	106,976	14,747	12,177	42	-	7,453	563,236	787,834
Others: Web Aggregators, IMF, MISIP etc	3,846	(491)	-	(491)	51,428	1,586	53,014	(8,365)	(29,495)	31,573	14,370	(250)	(179)	0	-	(8,083)	52,585	55,940
Total	208,383	161,874	-	161,874	793,473	27,221	820,694	11,384	54,342	175,282	126,387	21,868	13,677	42	-	5,320	1,228,996	1,599,253

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Add: Reinsurance accepted	20,113	1,999	-	1,999	-	-	-	-	637	-	11,997	664	-	-	-	-	13,298	35,410
Less: Reinsurance ceded	1,373,686	9,919	-	9,919	452,279	13,137	465,416	1,778	2,417	519,501	201,384	31,830	4,101	-	68,564	5,973	1,300,964	2,684,569
Net Commission	(1,089,504)	154,309	-	154,309	393,818	38,122	431,940	13,600	20,306	(316,381)	(52,518)	(11,580)	6,775	-	(68,564)	3,053	26,631	(908,564)
Break up of Gross Commission																		
Agents	26,734	40,353	-	40,353	327,364	24,433	351,797	7,501	6,717	41,377	4,036	4,311	1,125	-	-	1,329	418,193	485,280
Brokers	160,181	120,321	-	120,321	237,166	16,104	253,270	7,236	9,463	62,920	132,751	13,899	9,751	-	-	5,164	494,454	774,956
Corporate Agents	77,120	1,546	-	1,546	28,997	1,667	30,664	643	5,902	94,060	110	1,341	-	-	-	2,543	135,263	213,929
Others: Web Aggregators, IMF, MISIP etc	34	9	-	9	252,570	9,055	261,625	(2)	4	4,763	(28)	35	-	-	-	(10)	266,387	266,430
Total	264,069	162,229	-	162,229	846,097	51,259	897,356	15,378	22,086	203,120	136,869	19,586	10,876	-	-	9,026	1,314,297	1,740,595

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Less: Reinsurance ceded	335,673	10,439	-	10,439	377,086	9,437	386,523	800	2,622	523,882	77,646	30,758	646	77	1,370	8,951	1,033,275	1,379,387
Net Commission	(115,660)	153,871	-	153,871	416,387	17,784	434,171	10,584	51,720	(348,600)	62,796	(6,704)	13,031	(35)	(1,370)	(3,627)	209,966	248,177
Break up of Gross Commission																		
Agents	28,704	38,612	-	38,612	287,472	15,685	303,157	6,564	28,119	16,940	5,042	6,444	999	-	-	4,911	372,177	439,492
Brokers	73,622	1,368	-	1,368	130,862	2,976	133,838	779	19,264	84,471	(1)	927	680	-	-	1,039	240,998	315,988
Corporate Agents	102,212	122,386	-	122,386	323,711	6,974	330,685	12,406	36,454	42,297	106,976	14,747	12,177	42	-	7,453	563,236	787,834
Others: Web Aggregators, IMF, MISIP etc	3,846	(491)	-	(491)	51,428	1,586	53,014	(8,365)	(29,495)	31,573	14,370	(250)	(179)	0	-	(8,083)	52,585	55,940
Total	208,383	161,874	-	161,874	793,473	27,221	820,694	11,384	54,342	175,282	126,387	21,868	13,677	42	-	5,320	1,228,996	1,599,253